

# VFD & TC300/500 TRAINING CLASS

OCTOBER 6, 2026  
NASHVILLE, TENNESSEE



## **Master the Essentials: Smart Thermostats, VFDs, and Valves**

### **Elevate Your Technical Skills & Sales Strategy**

Join us for an intensive, high-impact training session designed to bridge the gap between technical mastery and sales excellence. This "Sales Meets Technician" workshop focuses on the latest Honeywell technologies to help you reduce callbacks, maximize energy savings, and win more "Smart Building" upgrades.

### **TC Series Smart Commercial Thermostats**

- The perfect blend of intuitive style and advanced commercial control
- Live Demos: Troubleshooting and real-time equipment monitoring to minimize callbacks.
- [Data Sheet](#) - [Sales Sheet](#) - [Website](#)

### **SmartVFD HVAC**

- Modulate for efficiency; install with ease.
- Reliability & technical highlights and an overview of the 3-year warranty.
- [Data Sheet](#) - [Sales Sheet](#) - [Website](#)

### **Precision Valves & Actuators**

- Powerful, quiet, and proven performance for every hydronic application.
- Selection Simplified: How to use the Selection Guide to pick the right valve every time.
- [Data Sheet](#) - [Sales Sheet](#) - [Website](#)

### **Training Session Overview**

Join us for a 3-hour intensive session designed to bridge the gap between technical expertise and sales excellence. You will gain a comprehensive understanding of product functionality alongside the key value propositions needed to close deals and ensure high-quality installations.

### **Why Attend?**

- Master the Product: Gain "Quick Start" technical knowledge to ensure the job is done right the first time.
- Sell the Value: Walk away with high-impact sales highlights to effectively communicate benefits to your customers.
- Minimize Callbacks: Learn the practical details that prevent common field errors.

**[CLICK HERE TO REGISTER](#)**

**When:** October 6, 2026

**Time:** 9AM – 12PM OR 1-4PM

**Lunch:** 12-1PM for all attendees

**Where:**

1420 Donelson Pike, Suite B11  
Nashville, TN 37217

**Cost:** \$300/Student Registration  
Included is (1) TC3xx Thermostat

**Reserve your seat/questions:**

**Contact:** Melissa Rodriguez

**Tel:** (305) 885-8804

**Email:** [accounting@goecsi.com](mailto:accounting@goecsi.com)

### **Schedule & Options**

Please select the session that best fits your schedule. **Note: Seating is limited, so early registration is highly encouraged.**